

M&A Process Overview

Preliminary Discussion

RHA and your organization will execute a Non-Disclosure Agreement that protects the confidentiality of discussions between both parties. Once signed, a meeting will be scheduled to discuss objectives to determine if there is a mutual interest to continue the process.

Valuation Process

Once preliminary information is received, RHA will conduct an internal financial review. The purpose of this exercise is for us to build a financial model to understand the hypothetical financial performance of your organization post-close. Once this process is completed, we will determine a value for your business.

Letter of Intent

RHA will extend a non-binding agreement that states the purchase price for the business and the post-close structuring of any operating related party real estate.

Due Diligence

During the due diligence stage, we will collaborate with you to establish a detailed project management timeline for us to examine and validate our understanding of the business.

Purchase Agreement

While the due diligence process continues, we provide a draft of the definitive agreement to your legal advisor or attorney. This is the final legally-binding agreement that incorporates the transaction's terms and conditions.

Close & Integration

Once the definitive agreement is fully executed, we will align the timing of the close based on the licensing requirements and the completion of all onboarding processes for employees. On the close date, we will settle the funds agreed upon in the purchase agreement.

